## Customer Case Study

Pro Form Products Ltd. is an automotive refinishing company specializing in coatings and sealants. Located in Milton, Pro Form focuses on manufacturing chemical products with consistent quality, performance, and reliability.



**Company Name:** Pro Form Products Ltd.

**Industry Type:** Automotive coatings and sealants

**Unit Installed:** SSC 240-Q (with self-cleaning scraper)

Location: Milton

Recycled Chemicals: Gun wash

Volume Recycled: 2000 gallons/ month

Customer with Maratek since: March, 2014

**Annual Waste Disposal Savings:** \$43,636

**Annual Solvent Purchasing Savings:** \$72,680

**Total Annual Savings:** \$119,316





"I am very pleased with Maratek's automatic recycling unit and service department. They have enabled us to clean up our contaminated solvent waste so that we can re-use it on-site."

- Paul Kahler, Pro Form Products Ltd.

## **Customer Profile**

Pro Form uses gun wash solvents to clean their automotive coating tanks of primer. This cleaning process creates a waste mixture that is fed into Maratek's solvent recycling unit to be recycled into its clean, useable form. This automotive coatings and sealants company can therefore use the recycled solvent on site, and as a result save money while helping the environment.

Pro Form recycles approximately 2000 gallons (40 drums) of solvent waste per month and has been a customer of Maratek's for approximately a year and a half. By recycling instead of purchasing new solvent, Pro Form is saving approximately \$72,680 per year. Pro Form also saves \$43,636 by recycling the gun wash waste instead of shipping it to remote facilities to be recycled. This amounts to a total savings of \$119,316 per year through the use of recycling equipment, and a return on investment of less than a year.

In January 2015, Pro Form decided to upgrade their system to add an Ethernet attachment. This feature enables both Maratek and the unit's operators to access the system's PLC and control box, and allow for remote monitoring and support. Overall, Pro Form is very pleased with their recycling unit and have recommended it to industries with similar automotive and coating backgrounds.

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for professionals