

# Customer Case Study

**TENNECO****Automotive**

Tenneco Automotive is a manufacturing facility that produces high quality products and systems using state-of-the-art manufacturing processes and advanced optimization. Tenneco employs nearly 29,000 employees worldwide, and has more than 90 automotive parts manufacturing facilities on six different continents.

Tenneco has a vast customer base including:  
General Motors, Ford Motor Co, Volkswagen, Toyota, BMW AG,  
Chrysler, Harley Davidson, Nissan, Honda, Suzuki, and Mazda.

**Company Name:** Tenneco Canada Inc.

**Industry Type:** Automotive Manufacturing

**Location:** Owen Sound

**Recycled Chemicals:** Paint Thinner

**Volume Recycled:** 55 gallons / 3 days

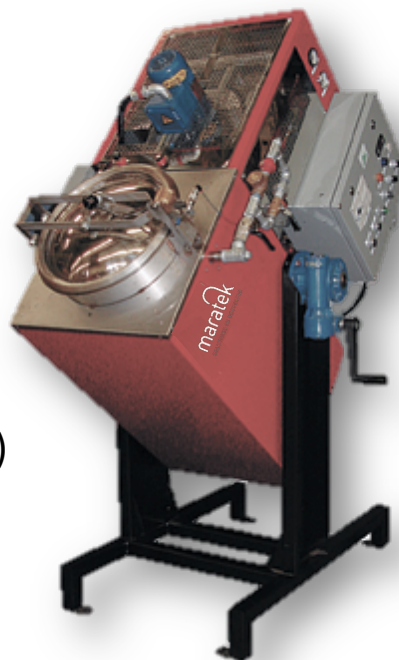
**Unit Installed:** Solvent Saver Batch SSB 30

**Customer with Maratek since:** 1995 (20+ years)

**Annual Waste Disposal Savings:** \$10,400

**Annual Solvent Purchasing Savings:** \$52,000

**Total Annual Savings:** \$62,400



A close-up photograph of several paint cans. In the foreground, a blue can is partially visible on the left. To its right, a silver can is prominent, showing its rim and the top edge of its lid. Further back, another silver can is visible. The background is slightly blurred, showing more cans and a hint of a red one at the top right.

**“We have been with Maratek since our paint line was installed – about 20 years ago.”**

- Tony Lute, Maintenance Manager, Tenneco Canada Inc.

## Customer Profile

Tenneco uses Maratek’s solvent recycling units to recycle approximately one drum of paint thinner every three days. This results in an average savings of \$52,000 per year just by recovering their waste instead of purchasing new solvent. Tenneco also saves an additional \$10,400 in disposal costs, as they no longer have to send their wastes to remote facilities to be recycled. Maratek has therefore helped Tenneco save a total of \$62,400 per year through solvent recycling, resulting in a payback period of less than six months.

Tenneco has used the SSB 30 Solvent Saver for as long as they have had a paint line – over 20 years. Maratek takes pride providing our customers with reliable, innovative, and cost saving recycling solutions.

